# Martha's Kitchen

Financial Statements and Single Audit Reports and Schedules

June 30, 2024 (With Comparative Totals for 2023)



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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Martha's Kitchen San Jose, California

#### **Opinion**

We have audited the accompanying financial statements of Martha's Kitchen (a California nonprofit corporation) (the "Organization"), which comprise the statement of financial position as of June 30, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Martha's Kitchen as of June 30, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Martha's Kitchen and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Martha's Kitchen's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of Martha's Kitchen's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
  raise substantial doubt about Martha's Kitchen's ability to continue as a going concern for a
  reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated October 14, 2024, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Organization's internal control over financial reporting and compliance.

#### **Report on Summarized Comparative Information**

We have previously audited Martha's Kitchen's 2023 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 30, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2023, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Armanino<sup>LLP</sup>

San Jose, California

amanino LLP

October 14, 2024

# Martha's Kitchen Statement of Financial Position June 30, 2024

(With Comparative Totals for 2023)

	 2024	 2023
ASSETS		
Current assets Cash and cash equivalents Grants and contributions receivable Inventory Prepaid expenses Other current assets Total current assets	\$ 246,713 794,438 232,812 64,324 5,000 1,343,287	\$ 496,125 766,792 231,597 178,140 15,000 1,687,654
Property and equipment, net	 1,466,181	1,253,102
Investments	 8,817,709	 8,529,422
Total assets	\$ 11,627,177	\$ 11,470,178
LIABILITIES AND NET ASSETS		
Current liabilities Accounts payable Accrued expenses Deferred revenue Total current liabilities	\$ 49,842 109,247 - 159,089	\$ 138,155 124,621 69,000 331,776
Net assets Without donor restrictions Undesignated Board-designated operating reserve Board-designated kitchen upgrades/replacement reserve Board-designated facility upgrades Board-designated new facility Board-designated financing reserve Board-designated lease improvements reserve Board-designated new facility kitchen reserve Board-designated construction contingency Board-designated endowment Property and equipment, net Total without donor restrictions With donor restrictions Total net assets	 500,000 1,500,000 1,093,050 1,000,000 1,000,000 4,000,000 - - 1,466,181 10,559,231 908,857 11,468,088	 908,986 2,000,000 500,000 - 2,000,000 1,000,000 1,500,000 1,250,000 1,253,012 10,911,998 226,404 11,138,402
Total liabilities and net assets	\$ 11,627,177	\$ 11,470,178

# Martha's Kitchen Statement of Activities For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

		Without					
		Donor	W	ith Donor		2024	2023
	_ <u>R</u>	Restrictions	R	estrictions		Total	 Total
Support and revenue	· ·					_	
In-kind contributions	\$	5,249,673	\$	-	\$	5,249,673	\$ 6,734,530
Grants and contributions		1,505,089		1,138,528		2,643,617	1,889,821
Government grants		-		358,689		358,689	1,101,356
Investment income, net		751,898		-		751,898	923,947
Proceeds from fundraising events		129,467		-		129,467	-
Less: cost of direct benefits to donors		(86,709)		-		(86,709)	-
Sacred Heart Nativity School lunch program		_		49,248		49,248	65,536
Other revenue		2,250		-		2,250	8,279
Loss on disposal of property and equipment		(315)		-		(315)	-
Net assets released from restrictions		864,012		(864,012)		<u> </u>	 <u> </u>
Total support and revenue		8,415,365		682,453		9,097,818	10,723,469
Functional expenses							
Program services		7,990,108		_		7,990,108	9,325,618
Support services	-	7,550,100			_	7,550,100	 7,323,010
Management and general		555,499		_		555,499	661,639
Fundraising		222,525		_		222,525	191,316
Total support services		778,024			_	778,024	 852,955
Total functional expenses		8,768,132		-		8,768,132	10,178,573
Change in net assets		(352,767)		682,453		329,686	544,896
Net assets, beginning of year	_	10,911,998		226,404		11,138,402	 10,593,506
Net assets, end of year	\$	10,559,231	\$	908,857	\$	11,468,088	\$ 11,138,402

Martha's Kitchen Statement of Functional Expenses For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

	Prog	ram Services	Ma	nagement and General	_	Fundraising		2024 Total		2023 Total
Personnel expenses	Ф	1 200 402	Φ	272 000	Ф	02.002	Ф	1 (7/ 17/	Ф	1 744 225
Salaries and wages	\$	1,309,493	\$	273,980	\$	93,003	\$	1,676,476	\$	1,744,235
Employee benefits		234,212		43,375		18,843		296,430		282,840
Payroll taxes		104,856		19,469		6,545		130,870		130,293
Total personnel expenses		1,648,561		336,824	_	118,391		2,103,776		2,157,368
Donated food and goods distributed		4,993,350		<del>-</del>		<u>-</u>		4,993,350		6,327,600
Occupancy, including in-kind		548,409		24,901		23,409		596,719		616,225
Purchased food and supplies distributed		256,509		, <u>-</u>		, <u>-</u>		256,509		345,560
Depreciation and amortization		226,121		1,621		6,329		234,071		191,788
Insurance		97,697		12,497		12,497		122,691		83,126
Professional services		4,258		101,917		11,310		117,485		85,304
Travel		96,117		2,849		481		99,447		137,389
Equipment rental and maintenance		82,513		1,391		7,301		91,205		61,920
Costs of direct benefits to donors		-		-		86,709		86,709		-
Printing and publications		-		-		38,626		38,626		59,680
Miscellaneous		4,058		33,581		_		37,639		44,599
Supplies		3,931		26,149		1,604		31,684		23,508
Telephone		15,669		6,957		1,164		23,790		15,726
Outside services		12,915		-		_		12,915		15,574
Dues and subscriptions		-		3,653		1,413		5,066		9,872
Postage and shipping		<u>-</u>		3,159		<u>-</u>		3,159		3,334
Total		6,341,547		218,675		190,843		6,751,065		8,021,205
Less: expenses included with revenues on the statement of			·			_				_
activities		<u>-</u>		<u>-</u>		(86,709)		(86,709)		<u>-</u>
	\$	7,990,108	\$	555,499	\$	222,525	\$	8,768,132	\$	10,178,573
Percentage of total		91 %		6 %		3 %		100 %		

# Martha's Kitchen Statement of Cash Flows For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

		2024	2023
Cash flows from operating activities			
Change in net assets	\$	329,686	\$ 544,896
Adjustments to reconcile change in net assets to net cash		,	,
used in operating activities			
Donated food and goods received		(4,837,484)	(5,959,304)
Donated supplies received		(157,081)	(389,572)
Donated equipment received		_	(130,546)
Donated food and goods distributed		4,993,350	6,327,600
Depreciation and amortization		234,071	191,788
Net realized and unrealized gains on investments		(514,723)	(699,815)
Loss on disposal of property and equipment		315	-
Changes in operating assets and liabilities			
Grants and contributions receivable		(27,646)	(510,970)
Prepaid expenses		113,816	(108,953)
Other current assets		10,000	(10,000)
Accounts payable		(88,313)	33,665
Accrued expenses		(15,374)	27,506
Deferred revenue		(69,000)	 69,000
Net cash used in operating activities		(28,383)	 <u>(614,705</u> )
Cash flows from investing activities			
Purchases of property and equipment		(447,465)	(240,887)
Purchases of investments		(4,388,121)	(4,227,423)
Sales of investments		4,614,557	4,231,034
Net cash used in investing activities		(221,029)	(237,276)
Net decrease in cash and cash equivalents		(249,412)	(851,981)
Cash and cash equivalents, beginning of year		496,125	 1,348,106
Cash and cash equivalents, end of year	<u>\$</u>	246,713	\$ 496,125

#### 1. NATURE OF OPERATIONS

Martha's Kitchen (the "Organization") is a nonprofit public benefit corporation whose mission is to provide hot meals and support to people in need in Santa Clara County, California, and surrounding areas. The Organization began in the 1960s when founder Louise Benson gave out peanut butter sandwiches and other essentials to the people in need from her garage in the Willow Glen area of San Jose, California. When neighbors complained about the lines of poor people in the neighborhood, she moved her ministry to her home parish in 1981. A few years later, the Organization was absorbed by Catholic Charities until 2001 when it incorporated as an independent nonprofit organization.

The Organization leases kitchen and dining room facilities at 311 Willow Street, San Jose, California from the Catholic Diocese of San Jose. It also leases kitchen and dining room facilities at 112 East Beach Street, Watsonville, California from the Presbytery of San Jose. During the year ended June 30, 2024, 1,206,568 meals and 1,541,704 pounds of groceries were either served at the facility or distributed to other food service facilities.

The Organization provided meals and support to people in need in the following counties for the year ended June 30, 2024:

- Santa Clara
- Santa Cruz
- San Benito
- Merced
- San Mateo
- Monterey
- Fresno

The Organization measures success by counting the number of meals prepared and the number of serving sites. In the past few years, the Organization has more than tripled the number of meals it prepares from less than 250,000 to over 1,206,000 a year; and more than doubled the number of partners-serving sites from 30 to 64 as of year ended June 30, 2024. When the COVID-19 pandemic hit, the Organization nearly doubled the number of hot meals being served. The amount of groceries distributed has also increased dramatically since the onset of COVID-19 and the Organization distributed more than 1.5 million pounds of groceries in the past year.

The Organization is a community-driven organization. For a small organization, this soup kitchen received 24,511 hours of volunteer time valued at \$946,382 during the year ended June 30, 2024 to help with its mission of feeding the hungry. The value of volunteer time is based on the estimated hourly value of volunteer time in the state of California as determined by Independent Sector (independent sector.org). The local food bank and grocery stores as well as large venues donated food, property and equipment, rent and supplies totaling \$5,249,673 during the year ended June 30, 2024 (see Note 7).

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of accounting and financial statement presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). The Organization reports its financial position and operating activities in two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

- Net assets without donor restrictions Net assets not subject to donor imposed stipulations.
- Net assets with donor restrictions Net assets subject to donor-imposed stipulations that will
  be met by actions of the Organization, and/or the passage of time, or are maintained in
  perpetuity by the Organization. When the donor-imposed stipulation ends or the Organization
  satisfies an action, the Organization reclassifies net assets with donor restrictions to net assets
  without donor restrictions.

#### Change in accounting principle

In June 2016, the Financial Accounting Standards Board issued guidance, Accounting Standards Codification 326, *Financial Instruments-Credit Losses*, which significantly changed how entities measure credit losses for most financial assets and certain other instruments that aren't measured at fair value through net income. The most significant change in this standard is a shift from the incurred loss model to the expected loss model. Under the standard, disclosures are required to provide users of the financial statements with useful information in analyzing an entity's exposure to credit risk and the measurement of credit losses. The standard did not have an impact to the Organization's financial statements.

#### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles includes the use of estimates that affect the financial statements. Accordingly, actual results could differ from those estimates.

#### Cash and cash equivalents

Cash and cash equivalents include highly liquid investments and investments with an original maturity of three months or less, and exclude donor restricted receipts and amounts designated for long-term purposes. The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. Management believes it is not exposed to any significant risk on cash accounts.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Investments

Investments may include cash, certificates of deposit, corporate bonds, municipal bonds, governmental obligations, equity securities, and mutual funds. Such investments with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses, and interest and dividends, are included in the change in net assets.

#### Fair value measurements

The Organization's investments are reported at fair value in the accompanying statement of financial position. The methods used to measure fair value may produce an amount that may not be indicative of net realizable value or reflect future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The fair value measurement accounting literature establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs are indirectly observable, and Level 3 inputs are unobservable and have the lowest priority. The Organization uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Organization measures fair value using Level 1 and 2 inputs because they generally provide the most reliable evidence of fair value. No Level 3 inputs were needed for the Organization for the years ended June 30, 2024 and 2023.

- Level 1 Values are unadjusted quoted prices for identical assets and liabilities in active markets accessible at the measurement date.
- Level 2 Inputs include quoted prices for similar assets or liabilities in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are observable or can be corroborated by market data for the term of the instrument. Such inputs include market interest rates and volatilities, spreads and yield curves.
- Level 3 Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect the Organization's best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

#### Property and equipment

Property and equipment valued in excess of \$2,500 at time of acquisition or donation are capitalized.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Property and equipment (continued)

Depreciation and amortization of property and equipment is computed using the straight-line method over the following estimated useful lives:

Leasehold improvements	25 years
Furniture, fixtures and equipment	5 - 15 years
Automobiles	5 years
Software	5 years

#### Revenue recognition

Grants and contributions are recognized when the donor makes a promise to give that is, in substance, an unconditional promise. The Organization periodically reviews its grants and contributions receivable for collectability. As a result of these reviews, grants and contributions receivable deemed uncollectible are written off directly to bad debt expense. For the years ended June 30, 2024 and 2023, there was no bad debt expense.

Grants and contributions are recorded as without donor restrictions or with donor restrictions depending on the nature of donor restrictions. Grants and contributions with donor restrictions are reported as increases in net assets with donor restrictions. When the restriction is met the amount is shown as a reclassification of net assets with donor restrictions to net assets without donor restrictions.

Sacred Heart Nativity School lunch program revenue is recognized based on the meals provided.

#### <u>In-kind contributions</u>

Donated supplies and equipment are recorded at their fair market value as of the date of the donation. Donated rent is valued based on the rent price for comparable space in the same area. Contributed services, which require specialized skills and which the Organization would have paid for if not donated, are recorded at the estimated fair market value at the time the services are rendered. Donated food and goods from Second Harvest of Silicon Valley was valued ranging from \$1.74 to \$1.97 per pound and ranging from \$1.57 to \$1.93 per pound for the years ended June 30, 2024 and 2023, respectively. Donated food from sources other than Second Harvest of Silicon Valley was valued at \$1.97 and \$1.93 per pound for the years ended June 30, 2024 and 2023, respectively. This valuation is based on a cost study conducted for Feeding America. See Note 7.

The Organization also receives donated services that do not require specific expertise and are appropriately not reflected in the accompanying financial statements, but which are nonetheless central to the Organization's operations (see Note 1).

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Advertising costs

Advertising costs are expensed as incurred. For the years ended June 30, 2024 and 2023, advertising expense totaled \$38,626 and \$59,680, respectively.

#### Expense allocation

The costs of providing the program and other activities have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Accordingly, certain costs have been allocated among the program and support services benefited. Indirect expense allocations are based on an analysis of personnel time, square footage, and similar factors.

#### <u>Income tax status</u>

The Organization is exempt from Federal and state income taxes under section 501(c)(3) of the Internal Revenue Code and the corresponding sections of the California Revenue and Taxation Act. Management has evaluated the Organization's operations and concluded the financial statements do not include any uncertain tax positions. Accordingly, no provision for income taxes has been made in the accompanying statements.

#### Concentrations of credit risk

Financial instruments that potentially subject the Organization to significant concentrations of credit risk consist of cash, bonds, and equities. The Organization maintains cash deposit and transaction accounts with major U.S. and international banks, which, from time to time, may exceed federally insured limits. Management of the Organization periodically assesses the financial condition of the institutions and believes that the risk of any loss is minimal.

#### Accrued vacation

Accrued vacation represents vacation earned, but not taken as of June 30, 2024 and 2023, and is included in accrued expenses in the statement of financial position. The accrued vacation balance as of June 30, 2024 and 2023 was \$78,292 and \$81,840, respectively.

#### Subsequent events

Management of the Organization has evaluated events and transactions subsequent to June 30, 2024 for potential recognition or disclosure in the financial statements. The Organization did not have subsequent events that required recognition or disclosure in the financial statements for the year ended June 30, 2024. Subsequent events have been evaluated through the date the financial statements became available to be issued, October 14, 2024.

#### 3. INFORMATION REGARDING LIQUIDITY AND FUNDS AVAILABLE

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

The following is a quantitative disclosure which describes assets that are available within one year of June 30, 2024 to fund general expenditures and other obligations as they become due:

Cash and cash equivalents	\$	246,713
Grants and contributions receivable		794,438
Investments		8,817,709
		9,858,860
Less: portion not available for current use		
Board-designated kitchen upgrades/replacement reserve		(1,093,050)
Board-designated facility upgrades		(1,000,000)
Board-designated new facility		(1,000,000)
Board-designated financing reserve		(4,000,000)
Net assets restricted for a specified purpose		(908,857)
		(8,001,907)
	<u>\$</u>	1,856,953

The Organization has unrestricted cash and cash equivalents and investments available for general operation purposes. As of June 30, 2024, the Organization had \$1,856,953 of financial assets available within one year of the statement of financial position date to meet cash needs for general expenditures.

#### 4. INVENTORY

Inventory consisted of the following:

		2024	2023		
Donated food	¢	232 812	\$	231.597	

#### 5. INVESTMENTS

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of June 30, 2024:

	Level 1	Level 2	Level 2 Level 3	
Equities Mutual funds Fixed income funds Alternatives	\$ 5,084,029 2,204,643 1,262,749 266,288	\$ - - -	\$ - - -	\$ 5,084,029 2,204,643 1,262,749 266,288
	\$ 8,817,709	<u>\$</u>	\$ -	<u>\$ 8,817,709</u>

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of June 30, 2023:

	Level 1	Level 2		Level 2 Level 3		Fair Value
Equities Mutual funds Fixed income funds Alternatives	\$ 6,016,501 1,211,359 906,491 395,071	\$	- - - -	\$	- - - -	\$ 6,016,501 1,211,359 906,491 395,071
	<u>\$ 8,529,422</u>	\$		\$		\$ 8,529,422

Investment income consisted of the following:

	 2024	 2023
Net realized and unrealized gains	\$ 514,723	\$ 699,815
Interest and dividends	 308,519	 290,589
	823,242	990,404
Investment fees	 (71,344)	 (66,457)
	\$ 751,898	\$ 923,947

### 6. PROPERTY AND EQUIPMENT, NET

Property and equipment, net consisted of the following:

	 2024	 2023
Leasehold improvements	\$ 2,097,064	\$ 2,092,364
Furniture, fixtures and equipment	996,302	930,345
Automobiles	606,205	392,420
Software	43,126	34,486
Construction in progress	148,583	-
• •	 3,891,280	3,449,615
Accumulated depreciation and amortization	 (2,425,099)	 (2,196,513)
	\$ 1,466,181	\$ 1,253,102

Depreciation and amortization expense totaled \$234,071 and \$191,788 for the years ended June 30, 2024 and 2023, respectively.

#### 7. IN-KIND CONTRIBUTIONS

In-kind contributions consisted of the following:

		2024	 2023
Donated food and goods to be distributed	\$	4,837,484	\$ 5,959,304
Donated supplies		157,081	389,572
Donated rent		255,108	255,108
Donated equipment		<u> </u>	 130,546
	<u>\$</u>	5,249,673	\$ 6,734,530

The Organization recognized contributed nonfinancial assets within revenue, including contributed food and goods, rent, supplies and equipment. Unless otherwise noted, contributed nonfinancial assets did not have donor-imposed restrictions.

#### 7. IN-KIND CONTRIBUTIONS (continued)

Donated food and goods to be distributed consists of food and goods contributed by donors for use by the Organization's program and are valued at \$1.97 and \$1.93 per pound for the years ended June 30, 2024 and 2023, respectively. Donated food and goods received from Second Harvest of Silicon Valley were valued ranging from \$1.74 to \$1.97 per pound and ranging from \$1.57 to \$1.93 per pound for the years ended June 30, 2024 and 2023, respectively. The valuation is based on a cost study conducted for Feeding America. Donated supplies consists of goods contributed by donors for use in the Organization's programs, and are valued based on management's online research of the sales price of similar items as of the date of the donation. Donated rent consists of facilities rented to the Organization valued based on the rent price for comparable space in the same area. Donated equipment was valued based on management's online research of the sales price of similar equipment at the time of donation.

#### 8. COMMITMENTS AND CONTINGENCIES

#### Operating leases

The Organization occupies a premises located at 311 Willow Street, San Jose, California located in Sacred Heart Parish Hall. The property is leased for a twenty-year period beginning July 1, 2003, with an option to renew for an additional five-year period. The lease expired on June 30, 2023. The landlord has given the Organization a written commitment to extend the lease for five years. However, no actual lease extension has been executed, therefore for accounting purposes the lease is being treated as a month-to-month lease. The rental payment was \$6,341 per month.

The Organization also occupies a premises located at 112 East Beach Street, Watsonville, California located in United Presbyterian Church. The property was leased for one-year period beginning March 1, 2022. The lease payment is \$1,000 per month. It was then leased on a monthly basis starting March 1, 2023. The Organization ended the lease on July 31, 2024.

The Organization also rents storage facilities on a monthly basis that was approximately \$4,600 per month. Starting from May 2024, the rent rate for storage was approximately \$3,200 per month.

Rent expense (excluding in-kind) for the years ended June 30, 2024 and 2023 totaled \$158,389 and \$167,792, respectively.

#### 9. RELATED PARTY TRANSACTIONS

During the years ended June 30, 2024 and 2023, the Organization held investments with Morgan Stanley valued at approximately \$8.8 million and \$8.5 million, respectively (see Note 5). A member of the Organization's Board of Directors and Finance Advisory Committee is a Senior Vice President at Morgan Stanley. Investment fees paid to Morgan Stanley for the years ended June 30, 2024 and 2023 totaled approximately \$71,300 and \$66,500, respectively, as reported on the monthly investment statements. During the period from December 5, 2022 through October 2, 2023, this individual was not an active member of the Organization's Board of Directors and Finance Advisory Committee but had Emeritus Status. This individual once again became an active member of the Organization's Board of Directors and Finance Advisory Committee between October 3, 2023 and July 29, 2024.

#### 10. BOARD-DESIGNATED NET ASSETS

#### Board-designated operating reserve

Martha's Kitchen's board of directors passed a board resolution during 2019 and 2020 to designate funds totaling \$1,500,000 for an operating reserve. The board of directors designated an additional \$500,000 in the past years to the operating reserve for a total of \$2,000,000 as of June 30, 2023. The amount was decreased to \$1,500,000 in 2024. The target operating reserve amount is based on six to twelve months of budgeted cash operating expenses.

#### Board-designated kitchen upgrades/replacement reserve

Martha's Kitchen's board of directors passed a board resolution during 2019 to designate funds totaling \$500,000 for planned kitchen upgrades and/or kitchen equipment replacement. The amount was increased to \$1,093,050 in 2024.

#### Board-designated facility upgrades

During 2024, Martha's Kitchen's board of directors designated \$1,000,000 in reserve for facility upgrades.

#### Board-designated new facility

Martha's Kitchen's board of directors passed a board resolution during 2020 to designate funds totaling \$1,500,000 for a new facility. The amount was increased to \$2,000,000 in 2021 and was reduced to \$1,000,000 in 2024.

#### Board-designated financing reserve

During 2024, Martha's Kitchen's board of directors designated \$4,000,000 in reserve for a line of credit. The board is planning to use the funds from the line of credit to purchase a new building in the future.

#### 10. BOARD-DESIGNATED NET ASSETS (continued)

#### Board-designated lease improvements reserve

Martha's Kitchen's board of directors passed a board resolution during 2019 to designate funds totaling \$1,500,000 for planned leasehold improvements. The amount was reduced to \$1,000,000 in 2023 and was reduced to \$0 in 2024.

#### Board-designated new facility kitchen reserve

Realizing the staggering cost to build a new kitchen facility which is needed to allow Martha's Kitchen to keep pace with the growing demand for meals, in 2021, the board designated \$1,500,000 in reserve for a new kitchen facility to be built. The amount was reduced to \$0 in 2024.

#### Board-designated construction contingency

During 2023, Martha's Kitchen's board of directors designated \$500,000 in reserve for construction contingency for a new facility. The amount was reduced to \$0 in 2024.

#### Board-designated endowment

Martha's Kitchen's board of directors passed a board resolution during 2005 creating a board-designated endowment fund for long-term support of its operations. Up to 5% of the endowment fund as of the end of the prior fiscal year is authorized for an annual withdrawal to support operations, including investment management fees with respect to the endowment fund, on an asneeded basis during a fiscal year. The board-designated endowment fund balance was \$1,250,000 as of June 30, 2023 and was reduced to \$0 as of June 30, 2024.

#### <u>Investment objective</u>

The investment objective for the portfolio is long-term growth of capital with the endeavor to be socially responsible in the Organization's investments. The time horizon for the portfolio is sufficient to assume risk consistent with equity ownership. Cash and/or money market balances will be maintained primarily for reinvestment purposes, with a portion of funds maintained in certificates of deposit to ensure liquidity, if necessary.

The equity portion of the portfolio will be diversified across a number of mutual funds or indices, with particular emphasis on domestic large cap value and growth companies. For diversification and risk minimization purposes, a portion of the equity portfolio will consist of small/medium cap companies and/or international equities.

Fixed income holdings will consist of intermediate government and corporate bonds with investment grade rating by Standard & Poor's or Moody's; or mortgage-backed securities, such as, U.S. Government or Agency Mortgage pass-through securities rated AA or better.

#### 10. BOARD-DESIGNATED NET ASSETS (continued)

#### <u>Investment objective (continued)</u>

The portfolio's asset allocation will pursue the long-term target mix shown below, which enables the fund to achieve stable portfolio growth with limited downside risk. In varying market environments, the allocation may change within the following guidelines.

Target investment allocation will be as follows:

	Target	Minimum	Maximum
Equity	60 %	45 %	75 %
Bonds/fixed income	20 %	10 %	30 %
Cash equivalents	10 %	5 %	15 %
Alternatives	10 %	5 %	15 %
The target mix of the funds invested in mutua	l funds will be as fo	ollows:	
Domestic large cap value stocks			30 %
Domestic large cap growth stocks			30 %
International stocks			20 %
Small/medium cap stocks			20 %

The allocation of the mutual fund investments will be reviewed semiannually in July and January and be reallocated to approximate the target mix.

#### 11. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consisted of the following:

	_	salance at ne 30, 2023	 Additions	 Releases	Balance at ne 30, 2024
Purchase of property and equipment Toy distribution services Meal distribution services Lunch program Payment of storage space	\$	204,000 - - - 22,404	\$ 1,063,710 20,934 412,573 49,248	\$ (360,246) (19,541) (412,573) (49,248) (22,404)	\$ 907,464 1,393 - -
	\$	226,404	\$ 1,546,465	\$ (864,012)	\$ 908,857

#### 12. EMPLOYEE RETENTION CREDITS

Under the provisions of the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act") signed into law on March 27, 2020 and the subsequent extension of the CARES Act, the Organization was eligible for a refundable Employee Retention Credit ("ERC") subject to certain criteria. Two critical tests for eligibility exist - a partial or total government-ordered shutdown, or a decline in gross receipts. The decline in gross receipts test is based on a "significant" decline in gross receipts in quarters of 2020 (more than 50%) and 2021 (more than 20%) compared with the same quarters in 2019. The ERC is equal to 50% of qualified wages paid to employees during a quarter, capped at \$10,000 of qualified wages per employee through December 31, 2020. The ERC is equal to 70% of qualified wages paid to employees during calendar 2021 for a maximum credit of \$7,000 per employee for each calendar quarter through September 30, 2021.

During the year ended June 30, 2023, the Organization claimed ERCs of \$364,090 which was recognized as a government grant in the accompanying statement of activities. The ERCs were collected during the year ended June 30, 2024.





# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Martha's Kitchen San Jose, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Martha's Kitchen (a California nonprofit corporation) (the "Organization"), which comprise the statement of financial position as of June 30, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended and the related notes to the financial statements, and have issued our report thereon dated October 14, 2024.

#### **Report on Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies.

Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

#### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion.

The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

 $Armanino^{LLP} \\$ 

San Jose, California

armanino LLP

October 14, 2024



# INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of Martha's Kitchen San Jose, California

#### Report on Compliance for Each Major Federal Program

#### **Opinion on Each Major Federal Program**

We have audited Martha's Kitchen (a California nonprofit corporation) (the "Organization")'s compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended June 30, 2024. The Organization's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2024.

#### Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Organization's compliance with the compliance requirements referred to above.

#### **Responsibilities of Management for Compliance**

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the Organization's federal programs.

#### **Auditor's Responsibilities for the Audit of Compliance**

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design
  and perform audit procedures responsive to those risks. Such procedures include examining, on a
  test basis, evidence regarding the Organization's compliance with the compliance requirements
  referred to above and performing such other procedures as we considered necessary in the
  circumstances.
- Obtain an understanding of the Organization's internal control over compliance relevant to the audit
  in order to design audit procedures that are appropriate in the circumstances and to test and report on
  internal control over compliance in accordance with the Uniform Guidance, but not for the purpose
  of expressing an opinion on the effectiveness of the Organization's internal control over compliance.
  Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

#### **Report on Internal Control Over Compliance**

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weakness or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Armanino<sup>LLP</sup>

San Jose, California

armanino LLP

October 14, 2024

## Martha's Kitchen Schedule of Expenditures of Federal Awards For the Year Ended June 30, 2024

Federal Grantor/Pass-Through Grantor/ Program or Cluster Title	Assistance Listing Number	Pass-Through Entity Identifying Number	Total Federal Expenditures
Expenditures of Federal Awards			
U.S. Department of Agriculture			
Pass-through from Second Harvest of Silicon Valley:			
Emergency Food Assistance Program (Food Commodities)	10.569	N/A	\$ 327,191
Pandemic Relief Activities: Local Food Purchase Agreements with States,			
Tribes, and Local Governments	10.182	N/A	10,440
Dogs through from Coanad Hoort Nativity Cohool			337,631
Pass-through from Sacred Heart Nativity School: National School Lunch Program	10.555	N/A	49,248
Tuttonal School Banch Program	10.555	1771	
Total U.S. Department of Agriculture			386,879
U.S. Department of Homeland Security			
Direct awards:			
Emergency Food and Shelter National Board Program	97.024	N/A	133,000
Pass-through from Second Harvest of Silicon Valley:			
Emergency Food and Shelter National Board Program (Food Commodities)	97.024	N/A	2,525
T . 1			125 525
Total U.S. Department of Homeland Security			135,525
U.S. Department of Treasury			
Pass-through from Second Harvest of Silicon Valley:			
Coronavirus State and Local Fiscal Recovery Funds (Food Commodities)	21.027	N/A	38,443
Pass-through from Loaves and Fishes Family Kitchen:	21.027	37/4	225 (20
Coronavirus State and Local Fiscal Recovery Funds Total U.S. Department of Treasury	21.027	N/A	225,689 264,132
Total C.S. Department of Treasury			204,132
			Ф 707.537
Total Expenditures of Federal Awards			\$ 786,536

# Martha's Kitchen Notes to Schedule of Expenditures of Federal Awards June 30, 2024

#### 1. BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal award activity of Martha's Kitchen (a California nonprofit corporation) (the "Organization") under programs of the federal government for the year ended June 30, 2024. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Organization.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or limited as to reimbursement. Pass-through entity identifying numbers are presented where available and applicable.

#### 3. INDIRECT COST RATE

The Organization has not elected to use the 10% de minimis indirect cost rate as allowed under the Uniform Guidance.

### Martha's Kitchen Schedule of Findings and Questioned Costs For the Year Ended June 30, 2024

#### SECTION I - SUMMARY OF AUDITOR'S RESULTS

Type of auditor's report issued:

Unmodified

Internal control over financial reporting:

Material weakness(es) identified?

Significant deficiency(ies) identified that are not considered to be material weaknesses?

None reported

Noncompliance material to financial statements noted?

#### Federal Awards

Internal control over major programs:

Material weakness(es) identified?

Significant deficiency(ies) identified that are not considered to

be material weaknesses?

None reported

Type of auditor's report issued on compliance for major programs:

Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?

No

Identification of major programs:

Name of Federal Program or Cluster	Assistance Listing Number
Emergency Food Assistance Program (Food Commodities)	10.569
Coronavirus State and Local Fiscal Recovery Funds	21.027
Dollar threshold used to distinguish between Type A and Type B	
programs	\$750,000
Auditee qualified as low-risk auditee?	Yes

## Martha's Kitchen Schedule of Findings and Questioned Costs For the Year Ended June 30, 2024

### SECTION II - SUMMARY OF FINANCIAL STATEMENT FINDINGS

There are no financial statement findings to be reported.

### SECTION III - SUMMARY OF FEDERAL AWARD FINDINGS AND QUESTIONED COSTS

There are no federal award findings to be reported.

# Martha's Kitchen Summary Schedule of Prior Audit Findings For the Year Ended June 30, 2024

There were no prior year findings.